

SNS NETWORK TECHNOLOGY BERHAD
Registration No.: 201601002835 (1173761-W)
(Incorporated in Malaysia)

2025 ANNUAL GENERAL MEETING
THURSDAY, 10 JULY 2025 AT 10.30 A.M.

QUESTIONS & ANSWERS (Q&A) DURING 2025 AGM

Question 1 (Shareholder 1)	What is the percent of the shares to be issued upon the passing of Ordinary Resolution 7 – Proposed Authority to Allot and Issue Shares in General Pursuant to Sections 75 and 76 of the Companies Act 2016?
Response	The total number of shares pursuant to this mandate shall not exceed ten per centum (10%) of the Company's total issued shares.

Question 2 (Shareholder 1)	The presentation by the MD on Company's business outlook did not mention anything about Starlink (satellite internet equipment) or the education side. Please enlighten.
Response	On Starlink has emerged as one of the compelling products in SNS's portfolio. Last year, we collaborated with our suppliers to launch a Starlink-VSTECS bundled solution tailored for consumer market segments. The response has been quite encouraging, especially from East Malaysia where most initial orders originated while growing interest in West Malaysia. Market traction continues to build, reinforcing Starlink's potential as a key growth driver. On education front, this sector remains strategic priority. We work closely with educational institutions across all levels - Ministry of Education ("MOE") funded schools, universities, and private colleges; each has unique needs and enquiries. Education is at the forefront of digital transformation, and SNS is committed to supporting this transition through innovative technology solutions.

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Question 3 (Shareholder 2)	Regarding the AI Lab, does SNS has any plan to invest on it? Is SNS going to own the AI lab or data centre?
Response	SNS has established an AI Factory equipped with NVIDIA GPUs, positioning itself as a key enabler in the era of generative AI. With the recent surge in AI adoption, organizations are increasingly seeking ways to integrate AI into their operations to drive efficiency and innovation, and SNS is well-placed to support this demand. While AI has existed for over 70 years, recent advancements in computing have brought it into the mainstream spotlight. To meet this growing interest, SNS has invested in 64 GPUs, allocated strategically: • 32 GPUs for commercial use (supporting business applications and client solutions). • 32 GPUs for research, training, proof-of-concept (POC) development, and education initiatives. This is deemed sufficient for the current stage, with a plan to scale up in the long term based on evolving market needs. SNS has no plans to become a data centre operator, as its core strength lies in being a technology and solutions provider. Instead, the Group operates as a system integrator, delivering tailored solutions and support to data centre tenants and clients.

Question 4 (Shareholder 2)	The shareholder raised concern on the geopolitical uncertainties and the associated business risk SNS is currently facing? Secondly, what is the impact of the DeepSeek coming in?
Response	While macro-political factors, including US policy shift, remain beyond SNS's control, SNS's 26-year track record demonstrates its ability to adapt to industry super cycles. The MD cited the rapid adoption of AI revolution (e.g., rapid rise of ChatGPT) as the next major wave, driving demand for cloud infrastructure, GPU solutions and high-performance computing. Despite global regulatory uncertainties, Malaysia is increasingly attracting data centre investments, reflecting its strong and growing digital ecosystem. SNS is well-positioned to support this trend, though rigorous customer due diligence remains critical, especially in equipment procurement and partnerships. Breakthroughs like DeepSeek, which DeepSeek claimed that they use lower computing power, are making AI more accessible and cost-effective, accelerating adoption across industries. As a trusted technology enabler, SNS's role is to provide the critical infrastructure and equipment businesses need to harness these innovations and drive their digital transformation.

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Question 5 (Shareholder 3)	The shareholder asked about the Company's strategy amidst slim margins and global competition.
Response	SNS is committed to working with end-users to deploy high performance AI solutions. As a trusted partner of five leading technology brands—Dell, Lenovo, Supermicro, KAYTUS, and MSI, the Group delivers tailored infrastructure solutions designed to meet diverse customer needs across industries. The AI infrastructure sector is capital-intensive, requiring significant investments in hardware, storage, and networking. SNS leverages its expertise and established market presence to create a competitive moat, effectively raising barriers to entry for new players. This strategy is reinforced by a proven track record of repeat business from satisfied customers, demonstrating long-term reliability and value. E-commerce remains a major growth driver for SNS, with AI adoption playing a pivotal role. Online platforms generate vast datasets—critical for training and refining AI models—while evolving consumer demands and hardware advancements (e.g., compliance with Windows security standards) further accelerate expansion in both B2B and B2C segments. By integrating cutting-edge AI solutions with robust infrastructure, SNS empowers businesses to optimize operations, enhance customer experiences, and drive sustainable growth.

Question 6 (Shareholder 2)	What is SNS's involvement in Hong Kong market and Singapore?
Response	With 95% of its market based in Malaysia, SNS remains firmly committed to supporting the nation's digital growth. While the Group engages in select training initiatives in Hong Kong and Singapore, its core focus is on empowering Malaysia's tech ecosystem—particularly through collaborations with state governments, businesses, and organizations on key initiatives like digital healthcare and smart infrastructure. Malaysia is undergoing a dynamic digital transformation, with increasing demand for innovative solutions across sectors. SNS is actively involved in this journey, providing expertise and technology to advance: • Digital healthcare (improving accessibility and efficiency), • Smart city development (enabling sustainable, tech-driven urban solutions), • Broad-based digital adoption (helping organizations modernize operations). By concentrating its resources locally, SNS ensures it can deliver impactful, scalable solutions tailored to Malaysia's unique needs, solidifying its role as a trusted partner in the nation's progress.